



BUILDING PRODUCTS MARKET REPORT: April 27, 2021

MILLWORK DEPARTMENT

Product Category	Region	Pricing	Market Status	Lead Time
EWC SHINGLES		↑	Volatile	Varies
	ALL	The EWC market looks bleak on all fronts. You can expect lead times on R&R greens on volume purchasing. Warehouse stock is day-to-day, depending on material. Please check with your distributor of choice for all needs. Distributors are protecting their stocking dealers.		
WRC SHINGLES		↑	Volatile	Varies
	ALL	Teal: R&R boxes have increased \$5.00/box. Another price increase expected in the future. Fiber is tight all around especially with perms. Mills have already gone PTS on almost all material. Washington Mills is experiencing the same issues.		
WRC BOARD & SIDING		↑	Volatile	Varies
	ALL	The WRC market is running tight on all products. Allocation and extended lead times are here to stay for 2021. Beveled siding is hard to come by, depending on grade and finish. Decking is a huge problem and looks like it will be for the entire year. Distributors are having major issues securing any decking material at all. Costs have increased across the board and will continue throughout the year due to lack of fiber and ongoing demand.		
JAMES HARDIE DIRECT		↑	Volatile	Varies
	ALL	<p>Single-Family & Multi-Family Segments:</p> <p>All primed and Statement Collection products must be purchased in full unit quantities. All Dream Collection products can be purchased in piece quantities. Lead times are:</p> <ul style="list-style-type: none"> • Stocking dealers 15-20 business days for exterior primed and Statement Collection products • Stocking dealers 15-25 days for exterior Dream Collection products • Multi-family jobs 30-45 days for Dream Collection products <p>They have not made a public announcement regarding this issue.</p>		
LP SMARTSIDE		↑	Volatile	Varies
		LP Smartside is having major issues with production due to Covid and is extremely backed up. They are currently in allocation but have not made any public announcements. Currently they have lead times that extend from 12 weeks in January depending on the product.		

ALLURA		Volatile	Varies
		Allura has extended lead times but they vary. This product goes through distribution so it depends on the Allura product. Pricing has increased 20% - 40% depending on product. They have not made any public announcements.	
PFJ MOULDINGS		Volatile	6-10 Weeks
ALL		Pricing continues to change based on availability, and vendors continue to announce price increases. All products are facing increased pricing due to elevated freight charges and container shortages from ocean logistics companies. Container shortages are causing vendors to become picky about the profiles they are getting. Space on containers is limited and certain profiles are being prioritized. Mills are still short-staffed and working at capacity to keep up with demand. Container lead times are 90-100 days.	
WINDOWS		Volatile	Varies
		Price increases continue to roll in. More companies have announced price increases to take effect in the next few months. Lead times are still extended on the more popular models up to 10-12 weeks, but we may see some relief as some manufacturers have announced lead time reductions. The industry is still facing plant shutdowns, reduced manpower, and issues with logistics. We recommend keeping an eye on your window quoting software to be sure it is up to date and has the latest price increases.	
DOORS		Volatile	Varies
		Allocation, man-power shortages, and production limitations are causing door distributors to limit availability and extend lead times. More announced price price increases in April, with more on the way. Allocation is the largest impact on door availability. Companies are playing it by ear with no end in sight.	
PVC/COMPOSITE DECKING		Volatile	Varies: 6-10 Weeks
ALL		All decking is experiencing extended lead times and allocation depending on manufacturer and specific product lines. Please call your manufacturer, distributor or Advantage trader for pertinent information.	
IPE DECKING & BOARDS		Volatile	Extended
ALL		IPE decking and boards are currently in tight supply at all distribution partners. Replacement lead times will be extended with container shortages. Container lead times are 90-100 days. Due to increased shipping costs, longer lead times, and material shortages, there is anticipation of higher pricing going forward. Please contact your Advantage trader for assistance.	
FENCING		Volatile	Varies: 8-16 Weeks
ALL		Ranch Life Plastics: extended lead times due to raw material shortages.	
EASTERN WHITE PINE		Volatile	Varies: 5-8 Weeks

ALL The EWP market has been experiencing fiber shortages and extended lead times for the last 6-8 months. This in turn has increased pricing dramatically over the last several months. Mills aren't taking on any new business. Check with your distributors for your needs.

**PONDEROSA PINE,
PONDEROSA
PATTERN STOCK
& SYP**



Volatile

Varies

ALL The market has been experiencing fiber shortages and extended lead times for the last 6-8 months. This has caused severe price increases on the product that is available. All mills are noting "off the market" or extremely limited offerings with extended lead times. Mills are limiting new business. Check with local distributors or your LBM Advantage trader for assistance.

MA = Mid-Atlantic / MW = Midwest / NE = Northeast / SE = Southeast / SW = Southwest / W = West / ALL = All Regions



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