



BUILDING PRODUCTS MARKET REPORT: April 27, 2021

SPECIALTIES DEPARTMENT

Product Category	Region	Pricing	Market Status	Lead Time
	NOTES	<p>Nudo and Crane have both announced increases on FRP and accessories. Nudo: 5% increase effective on all orders placed on or after 5/17/21. As prices continue to escalate, Crane decided to modify their previously announced May 10th surcharge upward from 5% to 10% on all FRP and accessories. Please see their increase notices listed in the News Brief for more information. Contact your trader for current pricing and lead times.</p> <p>LE Johnson will be making a change to their discount schedule in response to a rapid increase in the cost of raw materials. They are seeing more than a doubling of costs in many of their steel and wood components, as well as nylon, aluminum and corrugated raw materials. LE Johnson will be taking 10% multipliers off all of their discount levels. Due to their substantial amount of unshipped orders, and the sudden increase of material costs, this increase will be effective immediately. They will also not be allowing customers to add to current orders already in-house. Customers will have to place new orders, with new pricing and with a "Please Ship with Next Stock Order" designation if they want to ship with a current order. They will ship with the next stock order that doesn't affect lead time for that order.</p> <p>LE Johnson: current lead time on frames is now +16 weeks.</p> <p>Cement mix lead times from Sakrete and Quikrete are starting to become extended by 1-2 weeks in certain markets due to trucking issues. Plan ahead to make sure you do not run out of key items.</p>		

FASTENERS



Volatile

Extended

ALL Expect to see more price increases and shortages this year. Supply will become tighter as containers are delayed. A container booked today won't deliver until September, plus will pay more for vessel space. Expect to see 1-1/4" coil roofers cost close to \$30 by this fall. Ocean freight is still at a premium and expected to increase by 100% in 2022. Ocean freight will greatly impact landed cost, so be sure to stock up now to stay ahead of future increases.

Simpson has announced a 12% price increase effective 6/1/21. PPD freight minimums will be rising as well. There has also been a halt on sales of full skids of coil roofers by some suppliers to assess the cost of the current market. Please reach out to your trader for your coil roofer needs. Contact your trader for pallet buys on big movers such as coil roofers and framing nails.

COPPER



Volatile

Standard

ALL Escalating costs on raw materials have lead to copper tube mills announcing an

increase. The global copper supply is tight and getting tighter, and we expect this volatility to continue well into the future.

REBAR	↑	Volatile	Extended
ALL	Rebar pricing will be going up once again on May 1st. Expect pricing to remain above \$42 cwt for at least another 60 days. Imported material will be arriving in June and will be as high as today's pricing. Buy now if your stock is low to cover your needs for the next 60-90 days. Lead times are starting to become extended as demand has begun increasing. Contact your trader for current market pricing and lead times.		
MESH	↑	Volatile	Extended
ALL	Wire mesh lead times are becoming more extended in most regions, and pricing is continually increasing. We see this continuing for at least another 90 days. Mills are telling our vendors they will not provide pricing until time of delivery. For those quoting pricing, we are seeing 5'x10' 10g mesh now over \$7/sheet, and 5'x150' rolls are trending toward \$100+/roll. All 10ga mesh is 8-12 weeks lead time in the Northeast, 4-8 weeks lead time in the Midwest and the South. Half truck split loads could be further extended as it is harder to find trucking. Get orders in now to cover your needs based on the current lead times.		
POLY/RESIN BASED PRODUCTS	↑	Volatile	Extended
ALL	Market dynamics like demand outpacing supply, extremely low inventory levels and strong export demand has put continued upward pressure on resin pricing and availability. Because of this ADS has announced a 5% increase on all pipe effective 5/24/21. ADS pipe is currently running at a 3-4 week lead time and ARC chambers are experiencing a 6-12 week lead time, depending on the SKU. Caulk and adhesives lead times have also been extended due to the resin shortage. Keep this in mind for all of your current and future needs.		
ALUMINUM	↑	Volatile	Extended
ALL	Fencing is another product experiencing extended delays. Aluminum fencing lead times are 6-8 weeks, and steel fencing lead times are 8-10 weeks. Amerimax-Berger Gutter Coil is running near a 16 week lead time. Quality Edge announced a 15% price increase on all steel and aluminum product orders placed on or after April 30th. Place orders now to beat extended lead times and any future increases. We expect production will continue to be an issue through at least the first half of the year.		
METAL ROOFING/SIDING	↑	Volatile	Extended
ALL	The industry continues to be very volatile due to increased pricing from mills, along with higher transportation costs and surcharges. Metal Sales, Central States and McElroy Metal have all recently announced increases. Lead times are extended with many vendors. A few of our vendors have been out of stock on liner panels (interior barrier panels) which has caused extended lead times of more than four weeks. Steel purlins currently have lead times of 6-8 weeks (up from four weeks). Jensen Bridge will be implementing a price increase of		

8-12% (depending on product) taking effect on all orders placed on or after 5/24/21. Get orders in before May 21st to beat the increase.

MA = Mid-Atlantic / MW = Midwest / NE = Northeast / SE = Southeast / SW = Southwest / W = West / ALL = All Regions



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